

Why Michelle Bendersky is Leading the Mortgage Profession in Southern California

Michelle Bendersky, a first generation American has taken the mortgage industry by storm. Born and raised in Southern California, Michelle has become one of the leading mortgage company owners in her market.

From the time Michelle was a teenager, she showed character and commitment to living life by design rather than by chance. Her parents, immigrants from the Ukraine, instilled in her to live the American dream.

As a sophomore in high school, Michelle got an after school job working the reception desk at a small mom and pop mortgage company located in Beverly Hills, California. The owners of the company were seasoned mortgage professionals in the business and the office was incredibly busy and productive. This was the best place Michelle could have landed to learn the mortgage business.

At such a young age, Michelle had little understanding of what a mortgage even was, and virtually no knowledge of the mortgage process. With nothing more than her determination to succeed, Michelle committed to learning the business. Taught and mentored by her boss, a veteran of the industry for over thirty years, Michelle began to master the industry from the inside out which later made all the difference in her career.

Michelle's favorite aspect of the business, besides working with clients, was the challenge of figuring out the best loan options and loan structure to help clients achieve their goals.

Even before Michelle graduated high



school, she had already made the decision that the mortgage business was going to be her career. After graduation, in order to enhance her ability to work and understand the real estate and finance industries, Michelle obtained her Real Estate License.

In 2002, Michelle started to work for a top producing loan officer as his personal loan processor. This is where Michelle was able to really put all that she had learned and experienced to work. From analyzing borrower's documents, structuring loan transactions, and speaking with prospective home buyers, Michelle was doing it all, and loved every minute of it.

Michelle's incredible knowledge and success became known by others in the industry which led to her being recruited by Bank of America to be a full-fledged loan officer. Just as Michelle had excelled previously, the bank was no exception. Michelle quickly rose to become one of the leading loan officers in her market.

In 2005, Michelle's career leaped to a whole new level when she became an Account Executive for World Savings. It was here that Michelle worked with broker accounts. Because of her exceptional performance she was granted her own underwriting team.

As a leader in her market Michelle conducted training sessions for mortgage professionals on the top strategies for loan structuring. Michelle's top production led her to become one of a small number of loan officers to achieve membership in the bank's Presidents Club. After soaring to the top at World Savings by growing her division to first place nationwide, Michelle made the decision that it was time to take her business and life to a higher level.

In 2009, Michelle made the leap to open her own company, *My Loan Underwriters*. Located in Encino, California, this is where Michelle now makes magic happen for her clients and referral partners.

From the day Michelle opened *My Loan Underwriters*, she committed to, and consistently delivers a level of mortgage services unmatched by any competitor. Almost everyone who works with Michelle will say the same thing...*If Michelle says she will get you the loan, she delivers every time.*

Michelle is a true leader and mortgage expert and knows exactly how to quickly close her client's transactions and save them the maximum amount of money. Michelle's business is established solely on referrals and word of mouth.

To contact Michelle directly you may reach her at 818.565.6212 Ext. 222 or michelle@mluinc.com.